



Double Your Sales

By Scott Farnsworth

Sunbridge, Inc., United States, 2008. Paperback. Book Condition: New. 226 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.This book is a godsend for professionals struggling to increase or maintain revenues in today's economic climate. Double Your Sales presents a professional selling process that answers the three greatest concerns of professionals in a sales situation: 1) how to generate more customers and larger sales 2) while being honest and authentic and 3) not resorting to pressure, manipulation, or other tactics that disrespect prospects and damage relationships. Those who have learned and implemented this process are full of praise for it. An insurance professional from the Northeast said, It's simple, it's obvious, and it works. A dual-licensed attorney/financial advisor from the Southwest reported, My sales didn't just double; they quadrupled. An estate planner from LA found that his closing ratio increased from 45 to over 90 when he implemented this process. A highly respected plastic surgeon on the West Coast wrote: I highly recommend this program to any healthcare professionals for whom closing the deal is an important part of their practice.



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-- **Andres Bashirian**

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